



### \*\*\* WHAT THIS DOCUMENT IS ALL ABOUT \*\*\*

The document explains that Link Financial Group Ltd, trading as Mortgage Link and Insurance Link, holds a license issued by the Financial Markets Authority to provide financial advice. The company provides advice on mortgages, personal lending, insurance products, debt consolidation, business loans, and others. The document also highlights the fees and expenses associated with lending and mortgage planning and the conflicts of interest between the company and the clients. In case of any complaints, the customers can contact the Financial Disputes Resolution Scheme. The document also lists the duties of MortgageMe Hawke's Bay and its financial advisers under the Financial Markets Conduct Act 2013.s

## LICENSING INFORMATION

**Link Financial Group Ltd trading as Mortgage Link and Insurance Link FSP 696731** holds a licence issued by the Financial Markets Authority to provide financial advice. Nigel Avery Mortgages Limited, T/A MortgageMe Hawkes Bay (FSP1001499) is authorised by that licence to provide financial advice.

## CONTACT DETAILS

**Link Financial Group Ltd trading as Mortgage Link and Insurance Link** is the Financial Advice Provider.

*You can contact us at:*

Phone: 0800 466 784

Email: [admin@mortgagelink.co.nz](mailto:admin@mortgagelink.co.nz) or [admin@insurancelink.co.nz](mailto:admin@insurancelink.co.nz)

Address: 1/1 Antares Place, Rosedale, Auckland

## NATURE AND SCOPE OF ADVICE

MortgageMe Hawke's Bay advisers provide advice about:

- Mortgages and personal lending
- Determining how much you can afford to borrow to purchase a property (within lenders affordability guidelines).
- Selecting an appropriate lender and mortgage structure.
- How to structure your repayments to pay off your mortgage sooner
- Structuring and refixing your current lending.

We provide advice in relation to the following lending products:

- Mortgages
- Personal Loans
- Tops ups
- Fixed rate rollovers
- Debt consolidation
- Business loans

We provide advice in relation to the following insurance products:

- Life insurance
- Trauma insurance
- Total and permanent disability insurance
- Income Protection insurance
- Mortgage and household expenses cover
- Health/medical insurance

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We recommend the following professionals:

- Legal – Willis Legal, Sainsbury Logan Williams
- Fire & General Insurance – FG Link; Rothbury
- Accounting – HB Accounting, Shepherd Hensman
- Financial Advice – Stewart Group

We provide advice in relation to products provided by the following companies:





## FEES AND EXPENSES

### Mortgage and lending planning fee

- MortgageMe Hawke's Bay advisers are usually remunerated by way of commission, by the providers of the loan products we recommend. On occasion, some providers may not pay a commission. In this situation, we will charge a fee for our advice. The fee payable will be a reflection of the time required to obtain a loan approval for you. Where a fee will be payable for the advice, your MortgageMe Hawke's Bay adviser will agree the amount of the fee with you *prior to obtaining a lending approval*. At times this fee can be added to your loan amount and will be paid to MortgageMe Hawke's Bay at the time your loan is advanced.

## CONFLICTS OF INTEREST

**For mortgages and lending**, MortgageMe Hawke's Bay and the financial adviser receive commissions from some of the lenders we can provide recommendations for. If you proceed to implement lending with the lender recommended to you, the lender will pay a commission to your financial adviser. The amount of the commission is based on the amount of the lending; specific remuneration will be advised to you when advice is provided.

From time to time, product providers may also reward us for the overall business we provide to them. They may give us tickets to sports events, hampers, or other incentives.

To ensure that our financial advisers prioritise the client's interests above their own, we follow an advice process that ensures our personalised recommendations are made on the basis of the client's goals and circumstances, as advised to us. MortgageMe Hawke's Bay financial advisers complete regular training, including how to manage conflicts of interest. Each adviser has a regular compliance review of their advice process and our compliance programme is reviewed annually by our external compliance adviser.

## DISPUTES AND COMPLAINTS

If you are not satisfied with our financial advice service you can make a complaint by emailing [nigel@mmbay.co.nz](mailto:nigel@mmbay.co.nz), or by calling 027 573 7971. You can also write to us at 147 West Road, RD2, Hastings 4172. When we receive a complaint, we will consider it using our internal complaints process:

- We will consider your complaint and let you know how we intend to resolve it. We may need to contact you to get further information about your complaint.
- We aim to resolve complaints within 10 working days of receiving them. If we cannot, we will contact you within that time to let you know we need more time to consider your complaint.
- We will contact you by phone or email to let you know whether we can resolve your complaint and how we propose to do so.

If we cannot resolve your complaint, or you are not satisfied with the way we propose to do so, you can contact Financial Disputes Resolution Scheme (FDRS). My FDSR number is FM6250. FDRS provides a free, independent dispute resolution service that may help investigate or resolve your complaint if we have not been able to resolve your complaint to your satisfaction. You can contact FDRS by phone 0508 337 337 or email [enquiries@fdrs.org.nz](mailto:enquiries@fdrs.org.nz).



## DUTIES INFORMATION

MortgageMe Hawke's Bay, and anyone who gives financial advice on our behalf, has duties under the Financial Markets Conduct Act 2013 relating to the way that we give advice. We are required to:

- give priority to your interests by taking all reasonable steps to make sure our advice is not materially influenced by our own interests (431K)
- exercise care, diligence, and skill in providing you with advice (431L)
- meet standards of competence, knowledge and skill set by the Code of Professional Conduct for Financial Advice Services (these are designed to make sure that we have the expertise needed to provide you with advice) (431I)
- meet standards of ethical behaviour, conduct and client care set by the Code of Professional Conduct for Financial Advice Services (these are designed to make sure we treat you as we should and give you suitable advice).

This is only a summary of the duties that we have. More information is available by contacting us, or by visiting the Financial Markets Authority website at <https://www.fma.govt.nz>.

I/we confirm that I/we have read and understand the content this document.

...../...../... .. Date

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(full legal name)

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(full legal name)

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(signature)

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